



# **AN INTRODUCTION TO THE DIGITAL LABORATORIES**

## **Storytelling & Design Thinking**

Antonia Colasante 14/04/2023



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# Agenfap & Antonia



agenfap



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**AGENFAP:** training agency, in Rome, promoting and supporting companies and professionals in increasing skills and opportunities related to the following topics: soft skills, digital transformation, social media communications.

**ANTONIA COLASANTE:** psychologist with an extensive experience in training, Brand Sytoryteller and certified facilitator in LEGO® SERIOUS PLAY® method



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# The Digital Laboratory





# What is Brand Storytelling

Brand Storytelling is using a narrative to connect a “brand” to users, linking what it stands for, to the values it shares.

To define Brand Storytelling we use a specific tool with Brands (companies or managers): it helps us to design all the elements we need for the Brand Story and its digital communication.

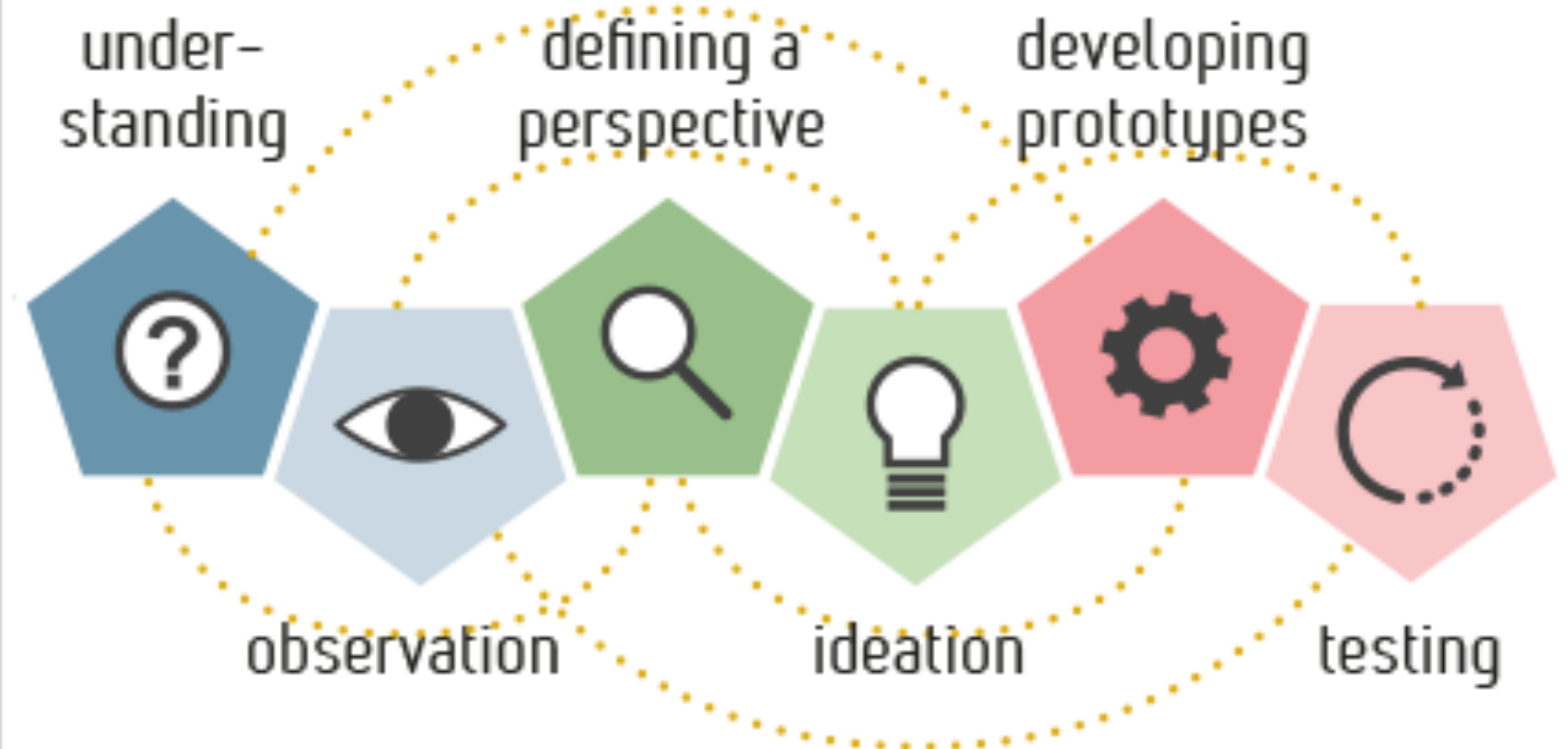
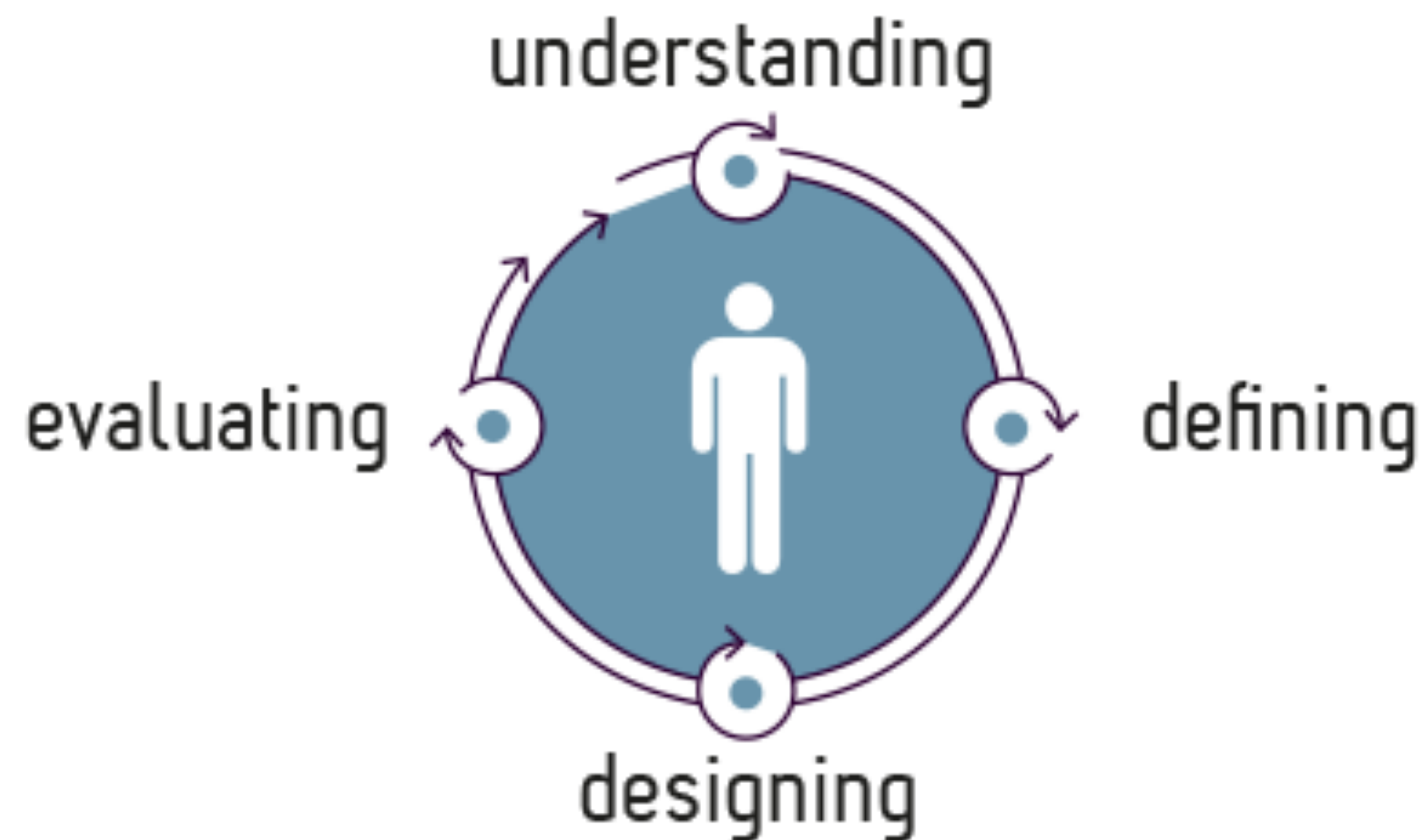


# Design thinking intro

It's a process for creative problem solving with a human centered

Human-centred Design

Design Thinking





# Tools



## Behaviors

- Likes bars
- Very social
- Likes traveling
- Smart
- Hard worker

## Demographics

- 31
- Married
- College degree
- Lives in a big city

## Needs & goals

- Customers / Early-adopters
- Networking
- Modern tech tools
- Knowledge
- Funding



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# Canvas

A Canvas is a template and a structured approach to plan a strategy and process. It provides an overview of the different elements in a design process and is a systemic technique to collect inputs from a project.

It was invented by Alex Osterwalder, a Swiss business theorist and entrepreneur as a part of his PhD research.

He designed the famous **Business Model Canvas**, a strategic management template that helps businesses to describe, design and analyse their business models.

# Diogenes Storytelling Canvas (DSC)



# Diogenes Storytelling Canvas

*Date:*

*Designed by:*

<b>1.GOAL</b> What are the most important goals you want to achieve with this activity.  <div style="border: 1px solid black; height: 100px; width: 100%;"></div>		
<b>4.Scenario</b> What's the situation          	<b>2.Key message related to a stereotype/behavior</b> What's the most important element you want to underline with this story          	<b>5.Heroes</b> Describe the main characters and their way of thinking/act          
<b>6.Challenges</b> What about the adventures of the heroes          	<b>3.Metaphor</b> Use a symbol or a <u>metaphora</u> to help you to describe/build the story          	<b>7.Reward</b> What are the most relevant achievements heroes could reach          
<b>8.Critical thinking</b> What are the most relevant points of attention to boost a critical thinking                      		<b>9.Delivery</b> Channels/games/writings          



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# THANKS

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