



# **AN INTRODUCTION TO THE DIGITAL LABORATORIES Storytelling & Design Thinking**

Antonia Colasante 14/04/2023



# Agenfap & Antonia



FORMAZIONE



CONSULENZA



FACILITAZIONE

**AGENFAP:** training agency, in Rome, promoting and supporting companies and professionals in increasing skills and opportunities related to the following topics: soft skills, digital transformation, social media communications.

**ANTONIA COLASANTE:** psychologist with an extensive experience in training, Brand Sytoryteller and certified facilitator in LEGO® SERIOUS PLAY® method

# The Digital Laboratory



# What is Brand Storytelling

Brand Storytelling is using a narrative to connect a “brand” to users, linking what it stands for, to the values it shares.

To define Brand Storytelling we use a specific tool with Brands (companies or managers): it helps us to design all the elements we need for the Brand Story and its digital communication.

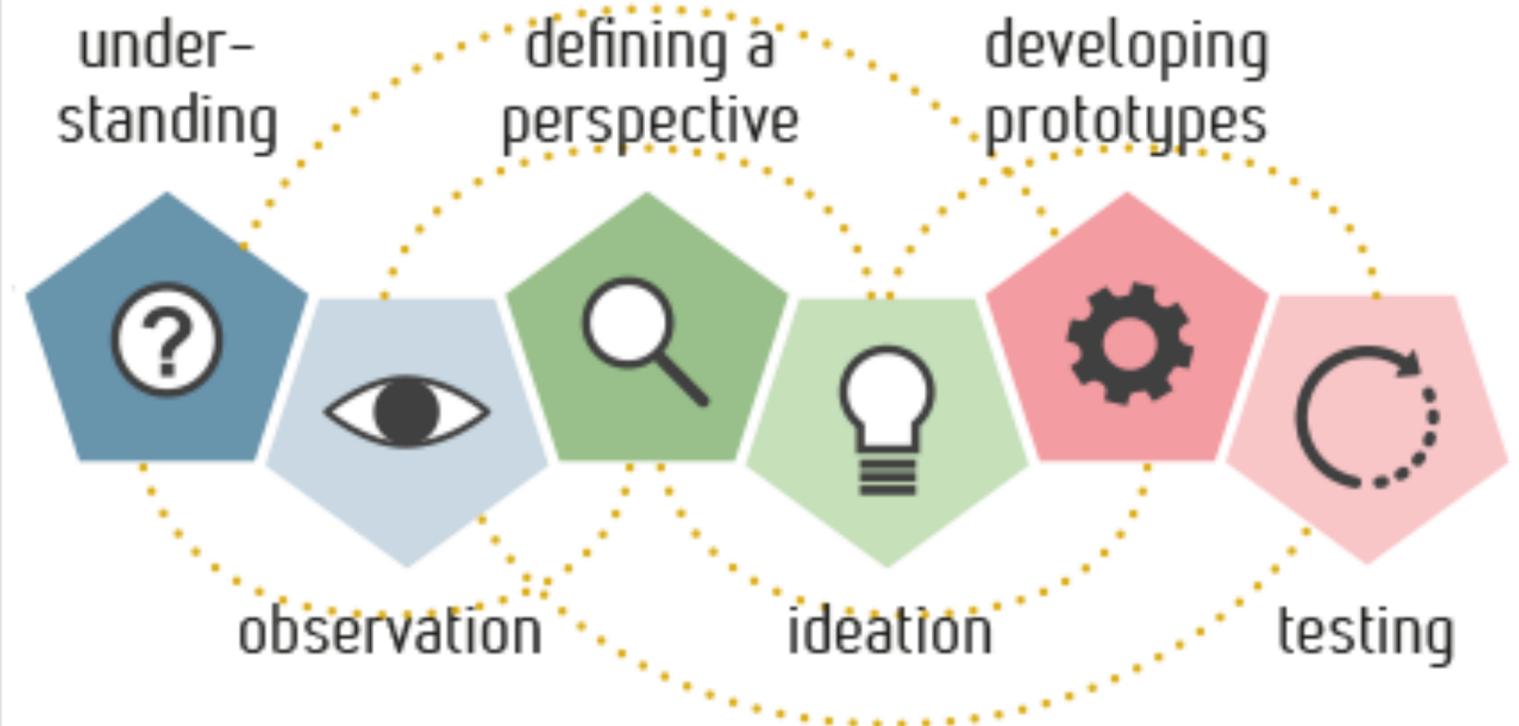
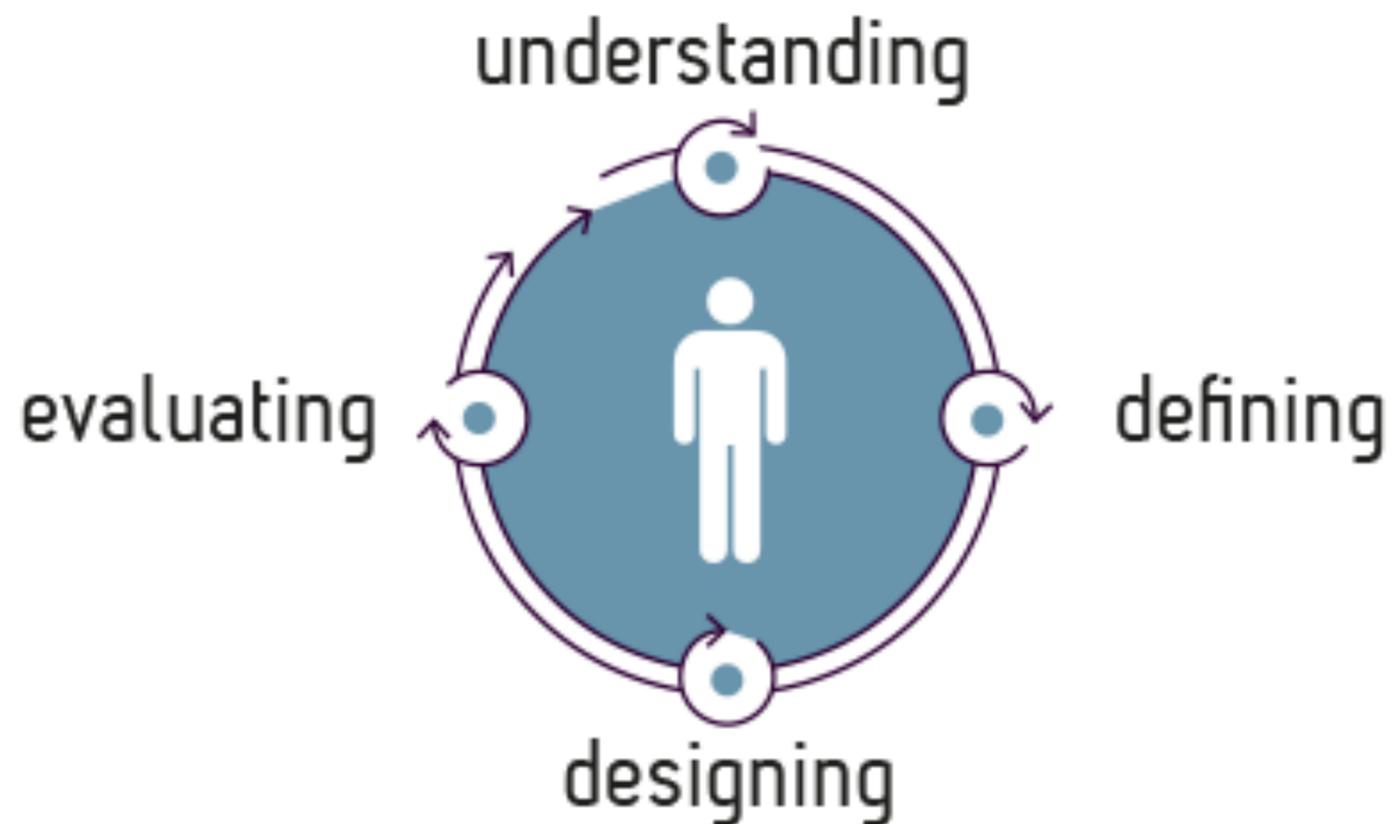


# Design thinking intro

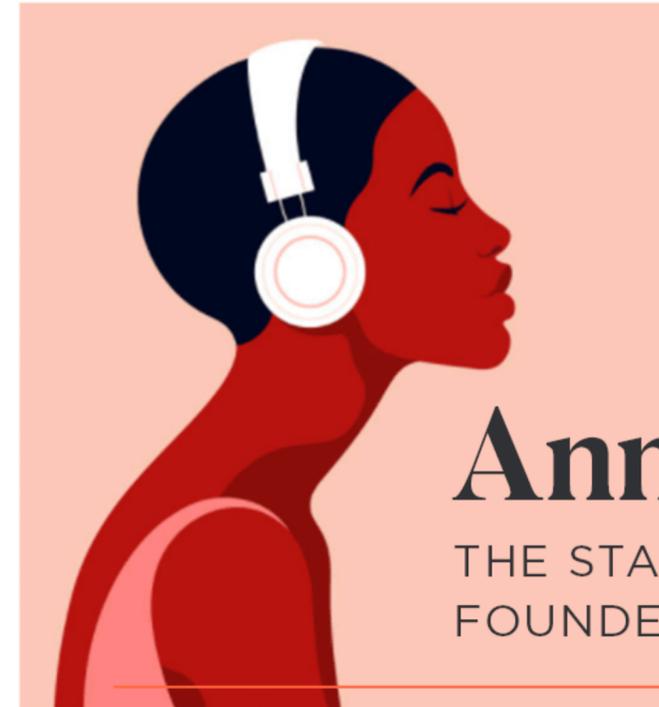
It's a process for creative problem solving with a human centered

Human-centred Design

Design Thinking



# Tools



**Anne**

THE START-UP  
FOUNDER

## Behaviors

- Likes bars
- Very social
- Likes traveling
- Smart
- Hard worker

## Demographics

- 31
- Married
- College degree
- Lives in a big city

## Needs & goals

- Customers / Early-adopters
- Networking
- Modern tech tools
- Knowledge
- Funding



# Canvas

A Canvas is a template and a structured approach to plan a strategy and process. It provides an overview of the different elements in a design process and is a systemic technique to collect inputs from a project.

It was invented by Alex Osterwalder, a Swiss business theorist and entrepreneur as a part of his PhD research.

He designed the famous **Business Model Canvas**, a strategic management template that helps businesses to describe, design and analyse their business models.

# Diogenes Storytelling Canvas (DSC)



<b>Diogenes Storytelling Canvas</b>		Date:	Designed by:
<b>1.GOAL</b> What are the most important goals you want to achieve with this activity.			
<b>4.Scenario</b> What's the situation	<b>2.Key message related to a stereotype/behavior</b> What's the most important element you want to underline with this story	<b>5.Heroes</b> Describe the main characters and their way of thinking/act	
<b>6.Challenges</b> What about the adventures of the heroes	<b>3.Metaphor</b> Use a symbol or a <u>metaphora</u> to help you to describe/build the story	<b>7.Reward</b> What are the most relevant achievements heroes could reach	
<b>8.Critical thinking</b> What are the most relevant points of attention to boost a critical thinking		<b>9.Delivery</b> Channels/games/writings	

Designed by: Antonia Colasante - Agenfap



Co-funded by  
the European Union

# THANKS

The European Commission support for the production of this publication does not constitute an endorsement of the contents which reflects the authors' views only, and the Commission cannot be held responsible for any use which may be made of the information contained therein



Co-funded by  
the European Union